**TruePoint Solutions** is a proven top tier Accela Implementation Services partner, established in early 2005. The table below lists over 120 Accela customers.

**Team:** The TruePoint team is substantially made up with individuals who all worked together at Hansen prior to joining TruePoint. Our team has over 600 years of local government IT experience. With much of that long term tenure being shared – the TruePoint team has an inherent understanding of delivering quality products and services for our customers.

**Services:** TruePoint Solutions provides implementation services for our own products as well as for Accela. We offer every aspect of implementation services and have provided our expertise matrix on the other side of this document.

**Products:** TruePoint has developed a suite of products primarily focused on water related applications. Our primary application would be our Utility Billing product TrueBill. We also have a number of operations and revenue related products which cater specifically to the Municipal sector. The right columns below list our TruePoint customers.

### Cities
- Albany, OR
- Alameda, CA
- Atlanta, GA
- Asheville, NC
- Aurora, CO
- Benecia, CA
- Berkeley, CA
- Boise, ID
- Ceres, CA
- Clearwater, FL
- Cleveland, OH
- Colorado Springs, CA
- Concord, CA
- Corvallis, OR
- El Paso, TX
- Fort Collins, CO
- Fountain, CO
- Fremont, CA
- Grand Rapids, MI
- Grass Valley, CA
- Indianapolis, IN
- Lincoln, NE
- Livermore, CA
- Madison, WI
- Martinez, CA
- Maryland Heights, MO
- McAllen, TX
- Menlo Park, CA
- Menlo Park Fire, CA
- Meridian, ID
- Missoula, MT
- Moreno Valley, CA
- New York City, NY
- Oakland, CA
- Oklahoma City, OK
- Omaha, NE
- Ontario, CA
- Papillion, NE
- Pleasant Hill, CA
- Reno, NV
- Rochester, MN
- Palo Alto, CA
- Pooeria, AZ
- Pleasanton, CA
- Ridgefield, WA
- Roseville, CA
- Sacramento, CA
- Salt Lake City, UT
- San Antonio, TX
- Santa Clara, CA
- Santa Monica, CA
- Seattle, WA
- Spokane, WA
- Stockton, CA
- Sunnyvale, CA
- Tacoma, WA
- Tigard, OR
- Torrance, CA
- Virginia Beach, VA
- Visalia, CA
- Walnut Creek, CA
- Watertown, WI
- West Sacramento, CA
- Westminster, CO
- Yorba Linda, CA
- Yuba City, CA

### Counties
- Adams County, CO
- Arapahoe County, CO
- Bexar County, TX
- Boulder County, CO
- Buncombe County, NC
- Clackamas County, OR
- Carroll County, MD
- Chesterfield County, VA
- Cobb County, GA
- Contra Costa County, CA
- Douglas County, NV
- Guilford County, NC
- Gwinnett County, GA
- Hillsborough County, FL
- Jackson County, OR
- King County, WA
- Lake County, CA
- Leon County, FL
- Marion County, IN
- Martin County, FL
- Monterey County, CA
- Multnomah County, OR
- Napa County, CA
- Nevada County, CA
- Olmstead County, MN
- Osceola County, FL
- Pasco County, FL
- Placer County, CA
- Pima County, AZ
- Pinal County, AZ
- Sacramento County, CA
- San Benito County, CA
- San Diego County, CA

### Other State Agencies
- Boston Public Health Commission
- CA, Dept. of Water Resources
- CA – OSPHPD
- State of Massachusetts
- State of Nevada, Taxicab Auth
- State of New York
- TRPA-Tahoe Regional Pln. Auth.
- CA State Lands Commission
- City & County of Denver
- City & County of San Francisco
- University of Minnesota
- Unified Government, KC and Wyandotte

### Towns and Villages
- Elk Grove Village, IL
- Town of Los Gatos, CA
- Town of Paradise, CA
- Town of Queen Creek, AZ
- Town of Sahuarita AZ

### TruePoint Accela Automation Projects/Clients
- Accela Legacy Upgrade - Tidemark
- Accela Legacy Upgrade - Permits Plus
- Hansen Upgrades
- Accela Legacy Upgrade - Riva

### TruePoint Billing Product Implementations
- Central California Irrigation District
- Central Nebraska Water and Power Authority
- City of Horseshoe Bay
- City of Meridian, ID
- City of Rochester Hills, MI
- Coal Creek Water District, WA
- Delano Earlhart Irrigation District
- El Dorado Irrigation District
- Elephant Butte Irrigation District
- Elk Grove Water District
- Farmers CO-OP
- Ho-Chunk Nation
- Imperial Irrigation District, California
- Kennewick Irrigation District
- Larimer Weld Irrigation Company
- Laurens County Water & Sewer Comm. SC
- Lower Naches Valley Authority
- Lower Tule River Irrigation District
- Maricopa-Stanfield Irr. & Drainage Dist.
- Merced Irrigation District
- Modesto Irrigation District
- Owyhee Irrigation District
- Palmdale Water District
- Roosevelt Irrigation District
- Sacramento Suburban Water District
- San Benito County Water District
- Solano Irrigation District

---

Keith Hobday  k hobday@truepointsolutions.com  www.truepointsolutions.com
| Consultant       | Primary Role            | Public Sector | yrs. | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 | 36 | 37 | 38 | 39 | 40 | 41 | 42 | 43 | 44 | 45 | 46 | 47 | 48 | 49 | 50 | 51 | 52 | 53 | 54 | 55 | 56 | 57 | 58 | 59 | 60 | 61 | 62 | 63 | 64 | 65 | 66 | 67 | 68 | 69 | 70 | 71 | 72 | 73 | 74 | 75 | 76 | 77 | 78 | 79 | 80 | 81 | 82 | 83 | 84 | 85 | 86 | 87 | 88 | 89 | 90 | 91 | 92 | 93 | 94 | 95 | 96 | 97 | 98 | 99 | 100 |